

# WINGAS AT A GLANCE.

**25 years of experience in the German energy market.** With a market share of around 20 percent, WINGAS is one of the largest natural gas suppliers in Germany.

**Customers**  
WINGAS supplies municipal utilities, regional gas suppliers, industrial companies and power stations.



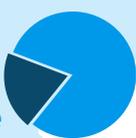
### Our shareholder

As the world's largest gas producer, the Russian company is responsible for 12 percent of global gas production and has approximately 17 percent of the global proven gas reserves. The Siberian gas supplies are a significant component of the European energy supply.

### International business

Based in Kassel, Germany, the group's markets extend beyond Germany to Belgium, Austria, the Netherlands, the Czech Republic and Slovakia.

**20% market share in Germany**

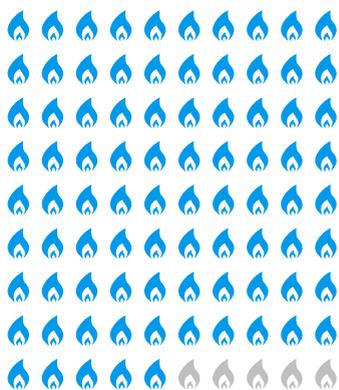


**2015**

WINGAS moves to new headquarters. Gazprom takes over Wintershall's shares; WINGAS becomes a wholly owned Gazprom subsidiary.



**850 billion kWh natural gas sales (2017)**



**7%**

### Gas storage business

The affiliated storage system operator astora GmbH & Co. KG is one of the largest natural gas storage companies in Europe. An astora-operated facility, Rehden, is one of the largest natural gas storage facilities in Western Europe, with a capacity of 4.4 billion cubic metres of natural gas. astora holds capacity

at the storage facility in Haidach, Austria, which has a working gas volume of around 2.8 billion cubic metres. In addition, astora is currently building one of Germany's largest cavern storage facilities for natural gas in Jemgum, East Frisia, near the German-Dutch border.

**Rehden**  
becomes operational: 1993;  
capacity: **4.40 bn m<sup>3</sup>**

**Jemgum**  
planned capacity storage year 2019/20: **0.90 - 0.95 bn m<sup>3</sup>**

**Haidach**  
becomes operational: phase 1: 2007; phase 2: 2011; capacity astora: **0.93 bn m<sup>3</sup>**

### Fiber-optic broadband network coverage

WINGAS also operates its own fiber-optic network across Germany. The network, which is around 3,000 km long, is offered to telecommunications companies, industrial customers, and public utilities for data transmission. Overall, WINGAS manages approximately 7,000 km of cables in its fiber-optic portfolio.

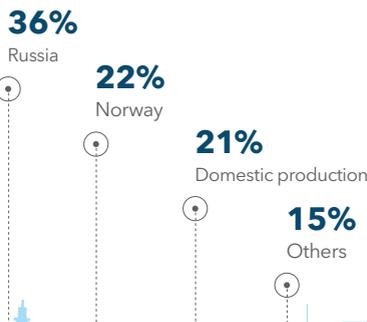
**7,000 kilometres**



### WINGAS's natural gas sources

WINGAS buys natural gas from producers in the North Sea and Russia, among others. Of this, 40 percent comes from Siberian gas fields. The majority of the gas is delivered either via the Yamal-Europe pipeline through Belarus and Poland or directly to Western Europe via the Nord Stream pipeline through the Baltic Sea.

#### Natural gas sources for Europe



**Natural gas consumption in Europe, 2017**  
**557 bn m<sup>3</sup>**

#### Natural gas consumption in Germany, 2017

**97 bn m<sup>3</sup>**

**1990**  
Wintershall and Gazprom start working together.

#### The beginning

WINGAS was founded in 1993 as a joint venture of the BASF subsidiary Wintershall Holding GmbH, Germany's largest oil and gas producer, and the Russian PJSC Gazprom, the world's largest natural gas producer, to supply the German market with natural gas.

**1993**

WINGAS is founded as a joint venture of Wintershall and Gazprom.

**95 billion kWh natural gas sales (1999)**



**1999**

WINGAS sells 95 billion kWh of natural gas.

**2003**

Business goes international, with customers in Belgium.

Belgium

The Netherlands

The Czech Republic

Austria

Slovakia

Germany

Company headquarters in **Kassel**

**2012**

WINGAS is now active in six European countries.

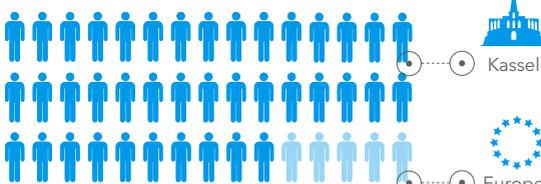


**2014**

In Germany, WINGAS reaches a market share of around 20 percent. About 40 percent of sales are generated in neighbouring countries in Europe.

**More than 450 employees (2017)**

WINGAS has more than 450 employees in Europe, around 400 of whom work at the headquarters in Kassel.



**2017 Continued growth**

In the 2017 financial year, WINGAS increased its sales compared to the previous year by 7 percent, to 850 billion kilowatt hours. During the same period, turnover increased to €15 billion.



### Contact

Press Centre  
Phone: +49 (0)3020195-0 | E-mail: presse@gazprom-germania.de  
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